CANNABIS DISPENSARIES

A “dispensary-in-a-box” rollout for a top-5 U.S. cannabis operator

Every new store needed custom IT, networking and security, and openings were slipping. We built a repeatable technology blueprint so each new dispensary opens faster and compliant from day one.



THE RESULT

1

repeatable blueprint for every new store

Top 5
U.S. cannabis operator supported

1
Repeatable “dispensary-in-a-box” blueprint

1
Unified communications platform, HQ to storefront

THEIR STORY

In cannabis retail, every week a new store isn’t open is lost revenue, and every site must be compliant from day one.

Our client is a leading cannabis operator, ranked among the top five in the United States, focused on aggressive retail expansion across multiple states. It runs cultivation, distribution and dispensary locations that need highly standardized, rapidly deployable infrastructure.

AT A GLANCE

INDUSTRY
Cannabis cultivation, distribution and retail

FOOTPRINT
A top-5 U.S. operator with locations in multiple states

SERVICES
Phone Systems · Internet & Cellular Failover · Cameras & Access Control · IT Field Services

The challenges

- **Inconsistent store infrastructure.** Each new dispensary needed customized IT, networking and security setups, slowing openings.
- **Complex compliance and security.** Surveillance and controlled access were required but often deployed inconsistently across sites.
- **Too many vendors.** Separate providers for networking, cabling, security and communications created inefficiency and accountability gaps.
- **Fragmented communications.** Headquarters and stores ran on different phone systems, limiting visibility and collaboration.
- **Delayed site readiness.** Without a standard deployment process, store openings took longer.

WHAT WE DID

The solutions

Our advisors developed a “dispensary-in-a-box” framework to standardize and speed up deployment across all new and existing locations.

“Dispensary-in-a-box” rollout model

A repeatable blueprint for technology at every site, with consistent design, equipment and implementation.

Site surveys and pre-build assessments

Structured surveys for each new location confirm infrastructure readiness before installation, reducing surprises.

Unified communications platform

One enterprise-wide phone and collaboration platform connecting every dispensary and corporate headquarters.

Connectivity for security and operations

Internet and dedicated cellular lines support critical systems, including alarms and failover connectivity.

One on-demand IT field services partner

A single standards-based partner from our network handles physical deployments under the client’s scope of standards:

- Network infrastructure and structured cabling
- A/V systems
- Security cameras and access control

THE RESULTS

What changed

- Faster store openings through repeatable deployment and pre-engineered site readiness
- A standardized technology footprint across all dispensaries
- Better communication between corporate leadership and field locations
- Stronger security and compliance with consistent surveillance and access control
- Fewer providers to manage under one coordinated, on-demand IT service model
- A scalable framework for new stores without redesigning technology each time

KEY TAKEAWAY

A standardized “tech-in-a-box” model lets this operator grow quickly while meeting strict compliance requirements, and early site surveys cut deployment delays and cost overruns.

Opening new locations?

Let’s build a repeatable technology rollout that gets your next site open faster, and compliant from day one.

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