MY resource PARTNERS
TECHNOLOGY RESOURCES FOR BUSINESS

ENGINEERING CLIENT STORY

ENGINEERING FIRM

$434K+ in documented savings for a fast-growing engineering firm

Growth was outpacing the firm's IT team, contracts and security. We built a roadmap that cut communications and connectivity costs by more than $434,000, set a path to NIST 800 compliance, and made AI tools safe to use.



THE RESULT
$434K+
in total documented savings

$383,832
Savings from the communications transformation

$50,417
Savings from connectivity optimization

$434K+
Total documented savings

THEIR STORY

Growth is good, until it outpaces your IT team, your contracts and your security.

Our client is a rapidly expanding civil engineering firm growing across multiple regions. It needed scalable infrastructure, stronger security controls and operational support to keep pace.

AT A GLANCE

INDUSTRY
Civil engineering

FOOTPRINT
Rapidly expanding across multiple regions

SERVICES
Microsoft Teams Calling · Internet Aggregation · Managed IT · Compliance (NIST 800) · AI Governance

The challenges

- **Inconsistent IT support across locations.** Expansion outpaced internal IT, delaying site readiness, troubleshooting and deployments.
- **Rising communication costs.** Legacy VoIP was expensive and didn't integrate with modern collaboration tools.
- **Overburdened IT team.** Low-level tickets kept internal IT from strategic work.
- **Fragmented vendors and billing.** Multiple internet providers and contracts meant inefficiency and missed savings.
- **New compliance requirements.** The firm needed to align with NIST 800 without internal expertise to lead it.
- **Emerging AI risks.** Employees were using ChatGPT and Microsoft Copilot without governance.

WHAT WE DID

The solutions

Our advisors built a technology roadmap to support growth, improve governance and optimize costs.

Unified communications transformation

Migrated legacy VoIP to Microsoft Teams Calling, improving collaboration and mobility. Savings: $383,832.

Connectivity consolidation

An internet aggregation platform to simplify providers and billing, with weekly project management. A 2024 audit and re-aggregation saved an additional $50,417.

National IT field services

An on-demand partner for site surveys, network and cabling installs, and on-site repairs, so new locations open without straining internal IT.

Managed IT support

Level 1 and Level 2 help desk fully outsourced, freeing the internal team for strategic work.

Compliance and risk management

A Compliance-as-a-Service partner ran a full gap assessment against NIST 800 and delivered a roadmap.

AI governance and security

Security controls and policies so employees can use ChatGPT and Microsoft Copilot safely, protecting company data.

THE RESULTS

What changed

- **Financial impact.** $383,832 from the communications transformation and $50,417 from connectivity, with ongoing advisory reviews for long-term cost control.
- **Scalable growth.** New sites deploy without IT bottlenecks, with standard processes across regions.
- **Risk and compliance.** A clear path to NIST 800 compliance and a stronger security posture.
- **Safe AI adoption.** Employees can use emerging AI tools without putting data at risk.
- **Operational efficiency.** Less routine IT work, simpler provider management and better project planning.

> KEY TAKEAWAY
>
> By aligning technology strategy with business growth, we helped turn a reactive IT environment into a scalable, secure and cost-optimized foundation.

Ready to scale without the strain?

Let's uncover the savings and risk gaps in your technology, and build a roadmap for confident growth.

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